

**THE SINGAPORE AIRCARGO AGENTS ASSOCIATION**

# *COUNTRY REPORT*

**36<sup>TH</sup> FAPAA Executive Council Meeting**

**5<sup>th</sup> – 6<sup>th</sup> June 2009**

**Bangkok, Thailand**



## The Singapore Aircargo Agents Association (SAAA)

### SAAA's PROFILE

#### Mission Statement

The Singapore Aircargo Agents Association (SAAA) was founded in 1971 with six pioneer members. As a representative of freight forwarders in the industry, SAAA was formed with the aim of advocating the following objectives:

- To promote, protect and develop the business of carriage of goods by air transportation in general and the aircargo forwarding business in particular.
- To advance and promote education and technical training in the aircargo forwarding industry and for such purposes to support training schemes.
- To act as arbitrators and to assist in the settlement of disputes between members.
- To act as negotiating body for the member of the Association or with the approval of the Association, for any person, body or company for the transaction of any business connected with aircargo and to make recommendations to Government Departments or Agencies, IATA or other bodies in relation to any measure which may be taken involving members and/or the aircargo industry in Singapore.
- To set and regulate high standards and practices to be maintained by members.
- To protect the interest of SAAA members and to set guidelines for minimum handling charges for the industry.

#### Members

As of May 2009, SAAA has a total of 132 Members of which, 102 are Ordinary Members and 30 are Associate Members.

#### Secretariat

The Singapore Aircargo Agents Association  
(SAAA)  
#06-02 Cargo Agents Building C,  
Box 558 Changi Airfreight Centre,  
Singapore 918102  
Tel : 6545 4620 / 6545 4721  
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Email : [saaasin@saaa.org.sg](mailto:saaasin@saaa.org.sg)  
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#### Education

SAAA Cargo Services Pte Ltd  
(Wholly own subsidiary of SAAA)  
#06-02 Cargo Agents Building C,  
Box 614 Changi Airfreight Centre,  
Singapore 918104  
Tel : 6545 5006  
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Website: [www.saaa.org.sg](http://www.saaa.org.sg)



**The Singapore Aircargo Agents Association (SAAA)** is managed by an Executive Council and is situated at the Changi Airfreight Centre, Singapore Changi Airport.

The Executive Council consists of the following:

### **SAAA Executive Council 2009-2011**

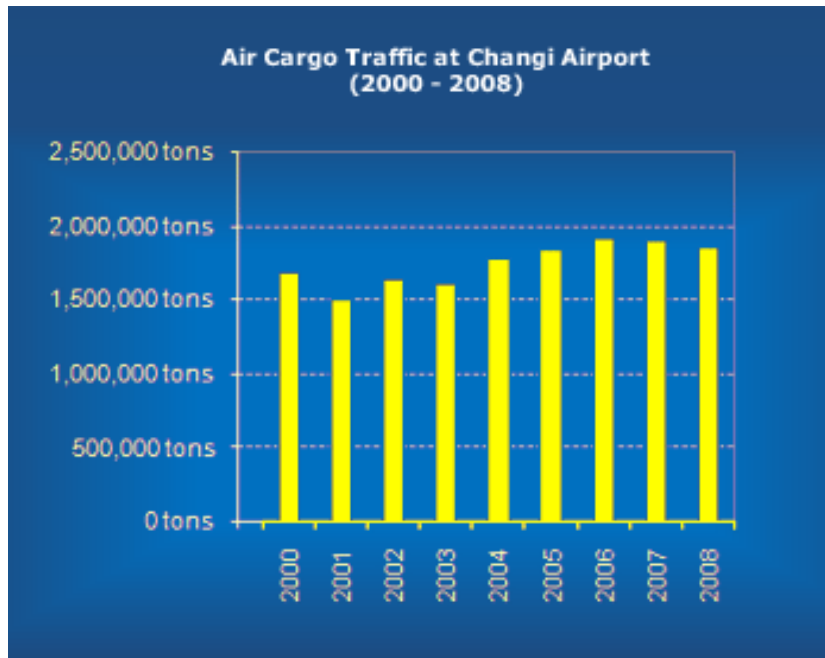
Chairman	Mr Steven Lee <i>representing</i> DHL Global Forwarding Management (Asia Pacific) Pte Ltd
Deputy Chairman	Mr Michael Yew <i>representing</i> Air Tiger Logistics (S) Pte Ltd
Honorary Secretary	Mr Joseph Khoo <i>representing</i> Quickflo Logistics Pte Ltd
Honorary Deputy Secretary	Mr Edmund Ng <i>representing</i> Toll Global Forwarding (Singapore) Pte Limited
Honorary Treasurer	Mr Patrick Tan <i>representing</i> Senator International Singapore Pte Ltd
Council Members	Mr Alec Koh <i>representing</i> Freightmen Pte Ltd
	Mr Daniel Chng <i>representing</i> Hanshin Freight International (S) Pte Ltd
	Mr Elton Seah <i>representing</i> U. N. I. Express (S) Pte Ltd
	Mr Michael Wong <i>representing</i> "K" Line Logistics (Singapore) Pte Ltd
	Mr Paul Teo <i>representing</i> Speedmark Air Transportation Pte Ltd
	Mr Richard Chua <i>representing</i> Yusen Air & Sea Service (S) Pte Ltd
	Mr Richard Tan <i>representing</i> Merstar International (S) Pte Ltd
	Mr Roy Tang <i>representing</i> All-Cargo Express (S) Pte Ltd



## Capacity

By adopting innovative and proactive measures, Changi Airport has consistently maintained its position as one of the key hubs for air cargo in the region. It handled 1.89 million tonnes and 1.86 million tonnes of cargo in 2007 and 2008 respectively.

Singapore Changi Airport's recent developments could be best illustrated with the following data:



SOURCE: CAAS

Changi Airport handled 1.86 million tonnes of cargo in 2008, a decrease of 2.0% over 2007.

## Connectivity

Changi Airport is currently linked to more than 180 cities in over 50 countries through more than 4,000 weekly scheduled flights served by more than 80 international airlines and has established itself as a major aviation hub in the Asia Pacific region.

## Information Technology

Singapore Changi Airport leverages extensively on information Technology (IT) to provide timely, accurate and visible information leading to speedier flow of goods. Current IT platforms in use at Changi Airport are Singapore Changi Airport Freighter Flight Planner, Singapore Changi Airport Freighter Flights Schedule, CIAS iCargoNet and SATS Cargo System, TradeNet, SPECTRUM, Air Cargo EDI System (ACES), Advance Clearance for Courier and Express Shipments System (ACCESS) and Electronic Payment and Invoicing for Cargo (EPIC) System. TradeXchange was launched in October 2007.



## Security

Entrance into the Changi Airfreight Centre (CAC) is manned by armed police personnel round-the-clock. Frequent security audits are carried out to ensure a high level of alertness.

The Singapore Police Force and the Appropriate Authority for Aviation Security implemented the **Regulated Air Cargo Agent Regime (RCAR)** on 01 April 2008 to further enhance the Security in Singapore in view of the global terrorist threat and it is also a requirement by the International Aviation Organisation.

In light of the current economic downturn and weak cargo market, CAAS informed that the Government has decided to extend the subsidy for screening of unknown consignors' shipments for another year from 1 April 2009 to 31 March 2010. The subsidy for the screening of known export cargo and air-to-air transshipments that transit Changi for more than 6 hours shall continue until 31 March 2011.

As part of the ongoing move to enhance security and efficiency in clearance of cargo, the Immigration & Checkpoints Authority of Singapore (ICA) has deployed radiographic scanners at the Changi Airfreight Centre Checkpoint in December 2008.

## Ground Handling Agents

Swissport Singapore Pte Ltd ceased its operations in Changi International Airport with effect from 01 April 2009. CAC is currently operated by Changi International Airport Services (CIAS) and Singapore Airport Terminal Services (SATS)

## CAAS' Assistance to Tenants of Changi Airfreight Centre

The Civil Aviation Authority of Singapore (CAAS) recognizes the difficulties faced by the air cargo industry in the current economic downturn which has led to a drop in international air cargo throughput with consequential impact on their business at Changi Airport. CAAS has been monitoring the declining cargo climate and has on 12 February 2009 announced the introduction of an additional S\$70 million relief package in addition to S\$130 million Air Hub Development Fund 2 (AHDF 2)

### 1) CAAS 2009 Relief Package for Tenants and Forwarders in CAC

Under this relief package, CAAS will pass through the Government's property tax rebate as announced in the Budget 2009 in full to all its eligible tenants as applicable to their premises. Tenants will enjoy an additional 5% rental rebate on eligible tenanted space in CAC, bringing the total rental rebate for such tenants to 20%, for the one year period from 1 January 2009 to 31 December 2009 to cope with the global crisis.

### 2) Introduction of the Cargo Incentive Scheme (CIS)

Under the Cargo Incentive Scheme (CIS), cargo agents who take up direct tenancy with CAAS in CABs C, D, E and Megaplex would qualify to receive, on a quarterly basis, cash payout of \$10 per tonne of cargo handled in that quarter, up to an amount equivalent to 15% of their warehouse and office gross rent for that quarter (i.e. rental rates before any rebates), for the one year period from 01 Jan 2009 to 31 Dec 2009



## **SAAA EVENTS**

### **Safety and Security Watch Group (SSWG) Seminar**

On 25 November 2008, the Airport Police Division (APD), together with the Civil Aviation Authority of Singapore (CAAS) and the Singapore Aircargo Agents Association (SAAA), held its inaugural Safety and Security Watch Group (SSWG) Seminar at Changi Airport Terminal 2, CAAS Auditorium.

### **The IATA E-Freight Seminar Organised by IATA, CAAS and SAAA**

The IATA E-Freight Seminar, organised by IATA, CAAS and SAAA, was held on 24 February 2009 at the Singapore Aviation Academy (SAA).

The seminar was a platform to introduce the E-freight concept to the aircargo agents. Participants were presented with an overview of the IATA E-freight and the scope of the system. The speakers shared their views on benefits as well as challenges. It had been SAAA's stand to support e-freight. However, they had raised their concerns as to how much the freight forwarders stand to gain from the financial savings.

More than 100 representatives from freight forwarding companies, airlines, ground handlers and government agencies including Singapore Customs attended the seminar.

### **SAAA/ACCS 9<sup>th</sup> Charity Golf Tournament 2008 – In aid of Beyond Social Services**

The Singapore Aircargo Agents Association (SAAA) and Air Cargo Club Singapore (ACCS) jointly organized the 9th Charity Golf Tournament on 20 May 2008 at the Tampines Course, Tanah Merah Country Club. The tournament raised a sum of \$52,162.54 and it was donated to "Beyond Social Services" on 16 July 2008.

### **SAAA / ACCS Futsal 2008**

The Singapore Aircargo Agents Association and Air Cargo Club Singapore jointly organised SAAA/ACCS Futsal 2008 on 24 August 2008 at Singapore Khalsa. A total of 32 teams participated in this year's event.

### **SAAA Cargo Services Pte Ltd 20<sup>th</sup> Anniversary Celebrations**

SAAA Cargo Services Pte Ltd celebrated their 20<sup>th</sup> Anniversary on 31 October 2008 at Goodwood Park Hotel.



## SINGAPORE EDUCATION & TRAINING REPORT

### SAAA Cargo Services Pte Ltd

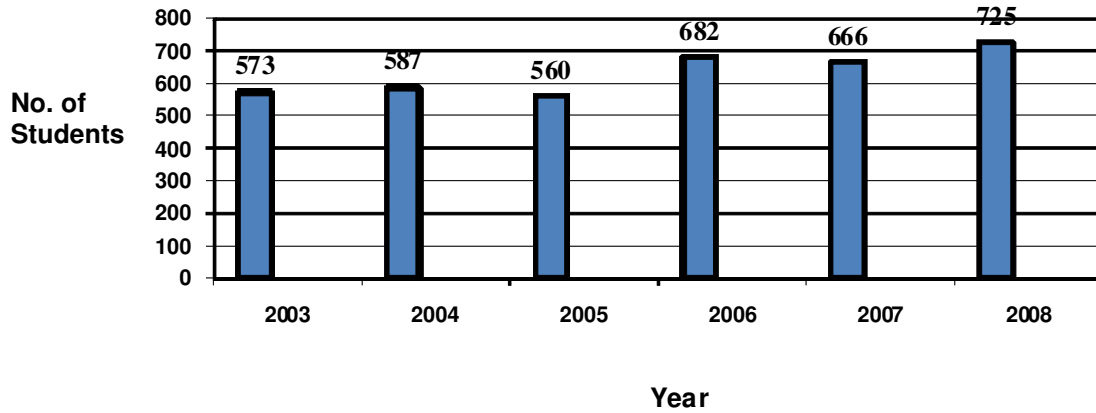
A wholly owned subsidiary company of The Singapore Air cargo Agents Association (SAAA), SAAA Cargo Services Pte Ltd (SCS) was formed as an investment arm in 1988. Amongst its diverse activities, SCS undertakes cargo clearance permit processing services, collects GST on behalf of Singapore Customs and facilitate cargo insurance coverage for shipments. SCS also sells bar code labels and Neutral Air Waybills (NAWB).

SAAA also undertakes to better service the industry by providing the appropriate training for individuals within and outside of the air cargo industry. To date, SAAA Cargo Services has been conducting the following 16 courses.

No.	COURSE TITLE	Duration (days)
1	Airfreight Forwarders Basic	3
2	Airfreight Forwarders Advance	4
3	Dangerous Goods Regulations - Initial	5
4	Dangerous Goods Regulations – Refresher	2
5	Dangerous Goods Regulations – Awareness	1
6	IATA-FIATA Cargo Introductory	5
7	IATA-FIATA Cargo Rating	5
8	Forklift Driver’s Training Course	3
9	Forklift Driver’s Training Course	5
10	Supervisory Workshop	2
11	Export-Cargo Acceptance	1
12	Customer Service / Sales Course	2
13	Global Supply Chain Management	2
14	Supply Chain Cost Reduction	2
15	Warehousing & Distribution Management	2
16	Seafreight Course	3



**Chart showing number of students trained by  
SAAA Cargo Services Pte Ltd from year 2003 to 2008**



The figures shown in the graph is not inclusive of Forklift Training Courses, except 2006 and 2008.

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**The Singapore Aircargo Agents Association**

