



### AIR CARGO AGENTS ASSOCIATION OF PAKISTAN

## COUNTRY REPORT FOR THE

# 49th EXECUTIVE COUNCIL MEETING

**OF** 

# THE FEDERATION OF ASIA PACIFIC AIR CARGO ASSOCIATIONS (FAPAA)

Friday 9<sup>th</sup> June 2023



**HEAD OFFICE ACAAP** 

#### **OFFICE BEARERS**

CHAIRMAN : MR. MOHSIN A. DHARSI

SENIOR VICE CHAIRMAN: MR. IRFAN YOUNAS

VICE CHAIRMAN : MR. M. KHURRAM ASHRAF

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Registered with Ministry of Commerce, Government of Pakistan License No.15

Air Cargo Agents Association of Pakistan (ACAAP), formed in the year 1984 and is a registered Trade Body registered with the Ministry of Commerce Government of Pakistan being a sole representative body of Air Cargo Agents/Freight Forwarders in Pakistan, since its formation Air Cargo Agents Association of Pakistan (ACAAP) is working actively for the growth and development of Pakistan's Aviation Industry in general and specially for its members. ACAAP takes all steps which may be necessary and beneficial to Air Cargo Industry in Pakistan and oppose all such actions which may adversely affect the interest of the Industry. Air Cargo Agents from all over the country are ACAAP's member.

#### Aim & Objective

- ❖ Since its formation the aim & objectives of ACAAP are to encourage friendly feeling and unanimity amongst Air cargo agents on all subjects connected with common good. Establish a better understanding and appreciation on the part of the business and financial world as a whole of the usefulness and proper scope of Air cargo agents in modern business, and a full realization of the proper and necessary functions of the Air cargo agency and of its beneficial relations with airlines and related government and other departments.
- ❖ ACAAP's objective is to Upgrade standards, ethics and practice of air cargo industry and bring about a more meaningful contribution from Air cargo fraternity and other related activities to socio-economic developments.
- ❖ To promote healthy competitions through Air cargo trading and protect the art and trade of Air cargo trade and sale promotion from unethical practices. ACAAP encourage and arrange trainings of technical personals, when practicable in the interest of Air Cargo Industry.
- ❖ ACAAP Conducts surveys and research and arrange exhibitions, workshops, discussions, seminars and congresses for the development of Air cargo industry and to boost understanding and ethical practice and support its members on all such matters which in any way affecting the business and profession of Air cargo industry. ACAAP initiate and support proper methods to deal with any contingency affecting the Air Cargo business.
- ❖ ACAAP takes all steps and works on to discuss, promote or oppose legislative and other measures that seem to be connected with Air cargo business and take all necessary steps, to represent the problems with the Governmental Bodies, Semi Government Bodies, Chambers of Commerce and Industry, and any other such authorized body/bodies to resolve the problems faced by the Air Cargo Industry in the country and abroad.
- ❖ ACAAP helps the government in highlighting critical national issues in their right perspective, to play significant role in developing policy framework for business environment and economic growth and to help the nation in presenting its real soft face to the outside world. By holding national as well as international conference, seminars to unify Pakistan on global level.
- ❖ ACAAP collects information effecting cargo industry in the country and forward the collective ideas to the government with its suggestions to Undertake and develop specific projects, designed to advance the standard of cargo industry in the country.

#### **Developments**

ACAAP is a member of Federation of Pakistan Chambers of Commerce & Industries Chairman ACAAP leads the federation's Air Cargo Committee, Aviation Committee and other different Standing Committees at the National level, and also being a member of Federal Tax Ombudsmen, and in order resolve problems faced by Air Cargo and for the betterment and developments of the fraternity. ACAAP held many meetings with Prime Minister of Pakistan, Minister of Commerce, Chief of NCOC, Director General Civil Aviation authority of Pakistan, Collectors of Pakistan Customs, Chairman FTO etc were held in the previous year. Problems being faced by the Industry during and after COVI-19 ACAAP is playing a big role in resolving such problems faced by the industry in Pakistan.

- ACAAP assist and support for the up-gradation of the Cargo Complex at different Airports in the country with a joint efforts with the CAA Pakistan for the betterments of the Industry.
- During the COVID-19 period and after it subsided, business of Air Cargo Agents across the globe were affected badly. ACAAP through the Default Insurance Program implemented in Pakistan with the effort of ACAAP a huge financial relief has been brought to the Air Cargo Industry in Pakistan. Compensation were availed by the cargo agents with the efforts of ACAAP.
- ➤ ACAAP's has its representation during meeting with Trade Bodies at ministries like MoC, NCOC, FTO and direct interactions with the related Governmental departments FBR, FTO, CAA, Pakistan Customs, ASF, etc

#### • Future Plan

Pakistan is a South Asian country. Its neighboring regions include India, Iran, Tajikistan, Afghanistan, and China. It is located along the Arabian Sea and has a coastline spanning 1,046-kilometre. The major by-air gateways to Pakistan are Islamabad, Karachi and Lahore. It can also be reached by train from India and Iran. Pakistan's main cities are Karachi, Lahore, Islamabad, Peshawar, Sialkot, Multan and Faisalabad.

- The EU is the single largest trading partner of Pakistan absorbing over one-third of the exports. The EU accounted for major percent of Pakistani imports and exports.
- **Items of Exports from Pakistan are**, Textile & Garments, Raw cotton, Yarn, Fabrics, Garments, Made-ups (incl. Bed wear), Towels, Tents & Canvas, Art Silk & Synthetic Textile, Other textiles.
- Other core categories are: Rice, Leather & leather products, (incl. footwear), Sports goods, Wool & wool products, Carpets & rugs tapestry, Raw wool & animal hairs, Surgical instruments, Petroleum & petroleum products, Molasses,
- **Development** / **Categories are:** Fish & fish preparations, Fruits & Vegetables, Fruits, Vegetables, (excl. dried leguminous), Fruit & Vegetable Juices, Wheat (un-milled), Chemical & Pharmaceuticals (including Urea),
- **Engineering Group are:** Engineering Goods, Metal manufacturing (incl. house equipments), Cutlery, Marble & Granite/ONYX Manufacture, Gems Jewelry, IT Services, Poultry / Eggs Albumen Meat & meat preparation etc.
- **Major Fruit and Vegetable Exports from Pakistan are:** Oranges, Mangoes, Dates (fresh), Dates (dried), Apples, Potatoes, Onions,
- **Others are:** Guar & guar products, Cement, Sugar, Oil, seed, nuts & kernels, Animal Skins/guts/stomach/bladder, Handicrafts.

Fruits and vegetables are an important export commodity of Pakistan. Because of their perishable nature a substantial quantity of fruits and vegetables meant for distant destinations is transported by air.

❖ Considering the volume of cargo handled by Airlines and the potential for future growth of export through Air Transport, ACAAP is working on Improvement of Cargo Handling Facilities at Airports in Pakistan and working on the plan for building Cargo Villages at major Airports of Pakistan in collaboration with the Government of Pakistan and the Civil Aviation Authority of Pakistan.